

# Opec+ oil production boost to reassure market investors: EIU

The 1mn barrels per day production boost by Opec and its allies will help to reassure market investors and prevent a spike in oil prices in the near term, Economist Intelligence Unit (EIU) has said in a report.

This would be equivalent to about 1% of global supply, EIU noted. Nonetheless, EIU said a “number of geopolitical risks remain”, including the potential for further output declines from Iran and Venezuela, which will push oil prices gradually higher over the remainder of 2018.

“The fundamental problem facing Opec at its ministerial meeting in Vienna on June 22 was that some of its members do not have the capacity to rapidly increase output even if quota caps are relaxed, given problems related to under- investment and politics,” EIU said. “This means that they would suffer revenue hit from lower prices without a counterbalancing increase in volume,” EIU said. Venezuela’s output in May was just 1.4mn bpd, its lowest in 30 years, as domestic political and economic turmoil has undermined the oil sector.

This, EIU said was down from 2.1mn bpd in October 2016, making the reduction more than seven times greater than its obligation under the Opec deal, which is also described as more than 700% “compliance” with its cut target. Angola, meanwhile, has struggled owing to underinvestment since the collapse in oil prices in 2015, meaning that it produced just 1.5mn bpd in May, equivalent to a 290% compliance rate. “Despite the differences in production capacity, all members do fundamentally benefit from an environment in which prices are more stable and avoid another dramatic crash

driven by a shale boom. As a result, they were able to achieve an agreement, firstly among the Opec countries and then on June 23 with their non-Opec partners,” EIU said.

In November 2016 Opec and major non-Opec exporters, particularly Russia made a decision to cut nearly 1.8mn barrels per day (bpd) from supply. This had a dramatic impact on the oil market, particularly from mid 2017 after compliance began to improve, and the deal was twice extended, first until March 2018 and then until December. A pick-up in the global economy, boosting demand, and problems with some producers, notably Venezuela, which saw them producing below their Opec quota, added to the upward pressure on oil prices, which rallied by more than 50%, hitting a four year high of \$79/barrel in May, a level which had seemed almost inconceivable back in 2016, when prices averaged just \$44/b.

“However, the success of the deal in bolstering prices stoked complaints from oil consumers – notably the US president, Donald Trump – and added to worries of a repeat of the previous crash, as high prices motivate investment in new capacity outside the exporter bloc, particularly in US shale. “This all led to a growing consensus that the exporters need to release more oil to put a ceiling on prices,” EIU said.

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## **Turk Economy Czar Sees Curbing Inflation Top Priority**



- Berat Albayrak uses first interview to highlight policy goals
- Erdogan's son-in-law says Turkish central bank is independent

Treasury and Finance Minister Berat Albayrak pledged to rein in inflation and highlighted central bank independence in his first interview since his appointment, suggesting his policies will focus on Turkey's key vulnerabilities.

Turkey's independent central bank will do what economic realities and financial market conditions dictate, state-run Anadolu news agency cited Albayrak as saying on Thursday. The appointment of Albayrak, President Recep Tayyip Erdogan's son-in-law, on Monday sparked concerns that his policies would mirror the Turkish leader's growth-at-all-costs approach.

"Our policies will take shape based on the framework of stable and sustainable growth, with priority given to budget discipline, single-digit inflation and structural reforms," Albayrak was quoted as saying. The fact that the bank's

independence is subject to speculation is “unacceptable,” he added. The lira gained.

Read more on Albayrak: Running Turkey’s Economy Is Now a Family Business for Erdogan

Albayrak’s comments were intended to signal what his policy priorities will be. The lira weakened nearly 7 percent following the announcement of Turkey’s new government on Monday, with investors worried about what the new economic administration would bode for the central bank’s autonomy.

Albayrak said the central bank will be more “active” than ever, and the government will assist it by coordinating fiscal and monetary policies. He vowed to eventually bring inflation to the official 5 percent target.

The lira, which had weakened to a record low of 4.9743 per dollar during Asia trading hours, strengthened after the remarks and was trading 1.3 percent higher at 4.8137 per dollar at 2:18 p.m. in Istanbul.

The minister needs to deliver on his words in order to dispel concerns over the future of monetary-policy making, said BlueBay Asset Management strategist Timothy Ash.

“Finally he speaks, talking the talk,” Ash said by email. But Albayrak “needs to walk the walk by tightening policy in a convincing way.”

Rabobank emerging-market currency strategist Piotr Matys described the remarks as “relatively reassuring.” The bank was maintaining for now its “very cautiously optimistic view” that the new administration may “rebalance the overheated economy and focus on implementing structural reforms over the next two years,” he said in an emailed note.

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# Time running out for Brexiteers



By Gwynne Dyer/Washington, DC

Even with Donald Trump scheduled for a brief visit to the United Kingdom this week amid massive protests, it's still 'all Brexit, all of the time' in the sceptred isle – and the long struggle over the nature of the deal that will define Britain's relationship with the European Union post-exit allegedly reached a turning point last weekend.

"They had nothing else to offer. They had no Plan B. She faced them down," said a senior government official about the hard-line Brexiteers after Prime Minister Theresa May got them to sign up to a so-called 'soft Brexit' at a crisis cabinet meeting last Friday. But the armistice between the 'Leave' and 'Remain' factions in her fractious Conservative Party lasted less than 48 hours.

On Sunday morning hard-line Brexiteer David Davis, the

ludicrously titled Secretary of State for Exiting the European Union, reneged on his short-lived support for May's negotiating goals and resigned in protest. Then Foreign Secretary Boris Johnson followed suit, claiming that May's plan meant "the (Brexit) dream is dying, suffocated by needless self-doubt."

The sheer fecklessness of the 'Brexit dream' is epitomised by Johnson, who first compared May's negotiating plans to "polishing a turd", then came round to supporting them for about 36 hours, and finally resigned, saying that they would reduce the UK to a "vassal state" with the "status of a colony" of the EU. Yet at no point in the discussion did either of them offer a coherent counter-proposal.

And what is all this Sturm und Drang about? A negotiating position, devised by May with great difficulty two years after the referendum that yielded 52% support for an undefined 'Brexit', which could never be accepted by the European Union. Its sole virtue was that it seemed possible to unite the 'Leave' and 'Remain' factions of the Conservative Party behind it. But the unity imposed by May broke down before the weekend was over.

All four of the great offices of state – prime minister, chancellor (finance minister), foreign secretary and home secretary (interior minister) – are now held by Conservative politicians who voted Remain in the referendum. Yet they are unable to persuade their party to accept even a 'soft Brexit' that preserves Britain's existing access to its biggest trading partner, the EU.

The Brexiteers' power lies in their implicit threat to stage a revolt that overthrows May, fatally splits the Conservative Party, and precipitates an early election that brings the Labour Party to power. They may not really have the numbers to do that – it's widely assumed that a majority of the Conservative members of parliament secretly want a very soft Brexit or no Brexit at all – but May dares not test that assumption.

So, horrified by the prospect of a Labour government led by

Jeremy Corbyn (who is regularly portrayed by the right-wing media as a Lenin in waiting), the Conservatives are doomed to cling desperately to power even though they can probably never deliver a successful Brexit. And the time is running out.

The United Kingdom will be leaving the European Union on March 29 of next year whether there is a deal that maintains most of its current trade with the EU or not. In practice, the deadline for an agreement is next October, since time must be allowed for 27 other EU members to ratify the deal. If there is no deal, the UK simply 'crashes out', and chaos ensues.

The volume of trade in goods and services between the United Kingdom and the rest of the EU is so great, and the preparation for documenting the safety and origins of goods and collecting customs on them so scanty, that the new border would simply freeze up.

That would cause great difficulty for many European enterprises, but for Britain it would be a catastrophe. As an example, two-fifths of the components for cars built in the UK are sourced from elsewhere in the EU. Yet most of the time available for negotiating a soft Brexit has already been wasted, and Britain still does not have a realistic negotiating position.

This preposterous situation is almost entirely due to the civil war within the Conservative Party between the Brexit faction the rest. The only reason that there was a referendum at all was because former prime minister David Cameron thought that a decisive defeat in a referendum would shut the Brexiteers up and end that war. He miscalculated.

The Brexiteers spun a fantasy of an oppressive EU that was the cause of all Britain's troubles and sold it to the nostalgic older generation, the unemployed and underemployed who were looking for somebody to blame, and sundry nationalists of all colours.

They narrowly won the referendum with the help of a rabidly nationalist right-wing press, spending well beyond the legal limits in the campaign – and, it now appears, with considerable support from Russia. (The biggest contributor to

the Brexit campaign, mega-rich investor Arron Banks, met the Russian ambassador at least eleven times during the run-up to the referendum and the subsequent two months.)

There's still a chance that reason will prevail before the UK crashes out of the EU, of course. But the odds are no better than even.

\* Gwynne Dyer's new book is *Growing Pains: The Future of Democracy (and Work)*.

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## **Libya's National Oil Corporation to re-open key southern oilfield**

Libya's National Oil Corporation (NOC) said yesterday it will re-open a southern oil field and resume production within 48 hours, after announcing a resumption of exports in the eastern oil crescent. The NOC announced "the lifting of force majeure" at the Al-Fil field, in place since February 23, in a statement on its website.

Production would resume at an initial rate of "50,000 bpd (barrels per day) within two days and (rise) to 72,000 bpd three days later", the NOC added. Production stopped at Al-Fil due to a strike by the local branch of the Petroleum Facilities Guard, which demanded higher salaries.

The NOC said "the dispute regarding pay and benefits was brought to an end" at the field. Al-Fil is in the Marzuq basin in the southwest of the country and is managed by Mellitah Oil and Gas, a joint venture between NOC and Italian firm Eni. Separately, the NOC on Wednesday said it was resuming exports



from terminals in eastern Libya's oil crescent after shipments were stopped for more than two weeks due to a standoff between rival political administrations. Exports from all four of the eastern ports had been suspended after military strongman Khalifa Haftar's self-styled Libyan National Army regained full control of the region from a rival militia in June.

Haftar refuses to recognise the authority of a UN-backed government based in Tripoli and supports a parallel administration in eastern Libya. Libya's oil output will keep dropping day by day if major ports remain closed, the head of the NOC had said last week, a Bloomberg report said last week. "Today, production is 527,000 barrels a day, tomorrow it will be lower, and after tomorrow it will be even lower and every-day it will keep falling," Mustafa Sanalla, chairman of the NOC said in a video statement posted on the company's Facebook page. The nation was producing more than twice that amount before fighting in February forced an oil field in western Libya to shut down, he said. Haftar's forces had given control of the ports to a separate oil authority in the eastern city of Benghazi, after recapturing them from a rival militia.

The US, the UK, France and Italy expressed concern about this transfer to an entity other than the NOC. The surprise handover led to a halt in shipments from the ports of some 850,000 barrels a day. Libya's instability in complicating Opec's effort to pump more crude as well as UN-backed efforts to hold elections this year. Haftar's forces said their army was not receiving payments for protecting oil facilities.

Sanalla said in the video statement that crude revenue is sent to the central bank and that the NOC isn't responsible for how it gets distributed. "I understand Haftar's feeling," Sanalla said. "He must be frustrated like most Libyans, but do we express this disappointment by halting exports? I don't think this is right. We all agree that the situation is not

right, that national wealth is not utilised to its best.”

While Libya holds Africa’s largest oil reserves, years of conflict among armed groups competing for influence over its energy riches have hobbled production and exports since a 2011 revolt led to the ouster and death of former strongman Muammar al-Gaddafi. The economy’s decay economy has stoked anger in eastern Libya over a perceived misuse of funds and a view that that too much wealth is concentrated in the west. Libya was pumping about 1.3mn barrels of crude a day in February before militias closed the western 80,000-barrels-a-day Elephant, or El-Feel, field in February, Sanalla said on Saturday.

Output will continue to decline if the five ports recaptured by Haftar stay closed, he said. Oil facilities in the Gulf of Sirte along the central coast are old and in poor condition, and only four of 13 storage tanks at the port of Ras Lanuf are currently operational, he said.

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## **Why Saudi’s Aramco IPO won’t happen: It’s a bad investment**



Bloomberg/London

It was the moment Saudi Arabia's reforming young prince told the world he meant business. In early 2016, Mohammed bin Salman said he planned to sell shares in the kingdom's crown jewel: Saudi Aramco, the giant energy company that produces 10% of the world's oil and finances the Saudi state. The initial public offering – planned for 2018 – would be the deal to end all deals, raising more than \$100bn for a new sovereign wealth fund, creating the world's most valuable listed company, and funnelling hundreds of millions of dollars in fees to Wall Street's elite banks. MBS, as the 32-year-old crown prince is known, said the company would be worth at least \$2tn – more than double the current market valuation of Apple Inc – and perhaps as much as \$2.5tn.

Two years later, things look very different. A combination of hubris on the valuation, an overambitious timetable, and indifference – if not derision – from global investors doubtful that an IPO would benefit them, has forced Riyadh to delay the sale until at least 2019. And many observers – including members of the company's senior leadership – doubt whether it will happen at all. Aramco has become the zombie IPO.

Add Donald Trump to the mix. While the US president has said he's excited about the idea of Aramco selling shares in New York, keeping the price of gasoline under control seems far more important. With Republicans facing tough midterm elections in November, he's pressured Saudi Arabia to pump more oil, and cheaper crude means a lower valuation for the company.

For MBS, the IPO has faded in importance as he grapples with an agenda crowded with social and economic reforms at home and an assertive foreign policy. He may also not need the money as much as he did at the outset of his mission to change the country. Saudi authorities this year reached agreements to recover more than \$100bn (the same amount the Aramco IPO was supposed to provide) from a controversial corruption investigation that saw many of the kingdom's most prominent subjects imprisoned at the five-star Riyadh Ritz-Carlton.

Already, senior officials have started to soften expectations for the IPO. "The timing isn't critical for the government of Saudi Arabia," Khalid al-Falih, the energy minister, told an industry conference in June. While "it would be nice if we can do it in 2019," the minister said, "there is a lot more at stake than just ticking a box and say, 'We got this out of the way.'" Aramco didn't respond to requests for comment for this story.

Delaying the IPO beyond 2019 – or even shelving it – would be a setback to MBS's plan to transform Saudi Arabia and leave the kingdom open to suggestions that it's not truly serious about overhauling its economy. But it would also be a victory for environmentalist in Europe and America who say international investors should begin turning their back on oil and prepare for the switch to an electric transport system.

Aramco is a company like no other. Its profits easily outstrip those of every other company on Earth, from Apple to Exxon Mobil Corp. The billions of petro dollars it pumps out every month underpin the kingdom's decades-old social contract: generous state handouts in return for the political loyalty that maintains stability in the country. Those dollars also

finance the lavish lifestyles of hundreds of princes. For decades, diplomats have joked that Saudi Arabia is the only family business with a seat at the UN. As the world's largest petroleum producer, Aramco is key for global economic growth and international security. At one point during the Arab oil embargo in the 1970s, the US even considered the possibility of seizing the company's oil fields by force, according to declassified British intelligence papers.

The company finds itself caught in geopolitical crosswinds once again. Riyadh needs higher oil prices to fund its national budget and get the Aramco valuation closer to the \$2tn target MBS wants. But that's antagonising Trump – Saudi Arabia's most important ally – and other customers, notably China and India, the world's second- and third-largest oil consumers.

On April 20 the US president took to Twitter to lambaste the Saudis' push for higher oil prices. "Looks like Opec is at it again," Trump tweeted. "Oil prices are artificially Very High!" Since then, Trump has issued more tweets about oil, Saudi Arabia, and the Organisation of Petroleum Exporting Countries. In one, he said he'd persuaded Saudi King Salman to raise production in order to lower prices.

The problem isn't just Washington, Beijing, and New Delhi. Moscow, which for the last two years has supported the Saudis in boosting oil prices by curbing oil output, has called time on the production cuts. Vladimir Putin said at the end of May that Moscow would be happier with \$60 a barrel than the \$80-plus the Saudis are aiming for.

The Saudis duly delivered. In late June they announced that Opec and its allies will increase production by as much as 1mn barrels a day – equal to about 1% of global demand. At the St Petersburg International Economic Forum, al-Falih pledged to do "whatever is necessary to keep the market in balance," echoing the famous pledge made by Mario Draghi, the head of the European Central Bank, to save the single currency at the height of the euro crisis in 2012.

All of a sudden, Riyadh couldn't push for the higher oil

prices it needs to achieve the Aramco valuation it wants. "This is a pivotal change from recent months," says Olivier Jakob, managing director of Swiss-based consultant PetroMatrix GmbH. "We are back to the days when Saudi Arabia had to respond to US requests for a cap on gasoline prices."

The IPO process started in January 2016, when MBS told the Economist that Riyadh was considering selling shares in Aramco, which the kingdom nationalised in 1976 when it took over the stake of its American owners. "Personally, I'm enthusiastic about this step," he said. "I believe it is in the interest of the Saudi market, and it is in the interest of Aramco." Nowhere was the surprise greater than at Aramco itself, where senior officials weren't expecting the announcement, according to people with direct knowledge of the events who asked not to be named to avoid damaging their relationships with the kingdom.

For months, Saudi officials said again and again the IPO was "on track, on time" for the second half of 2018, with a sale on both the Tawadul, the local stock market, and a foreign stock exchange, most likely New York or London. Late last year, Saudi officials poured cold water on the foreign exchange, sketching a plan for a far less ambitious IPO just in Riyadh.

Then, earlier this year, when it became obvious the process was delayed, officials shifted their narrative, saying the sale would happen "most likely" in 2019. Now the guidance has weakened again. The Saudis are adamant the IPO has simply been delayed rather than cancelled. Yet signs the deal is deep in the long grass abound.

Inside Aramco, key executives working on the project have left or moved. Abdullah bin Ibrahim al-Saadon, a 30-year veteran who as chief financial officer was the most senior executive working on the IPO's day-to-day preparations, left in June to become the chairman of the Royal Commission for Jubail and Yanbu. Aramco has yet to announce a permanent replacement for al-Saadon; another executive is working in an acting capacity as CFO. Motassim al-Maashouq, another key executive on the IPO

project, has been asked to take on new responsibilities.

Wall Street is also feeling the delay. In January, Aramco called global banks to pitch for IPO roles, joining the lenders that have so far done most of the preparatory work – JPMorgan Chase, Morgan Stanley, HSBC Bank, Moelis, and Evercore. Nearly six months later, banks hoping to win new mandates, including Goldman Sachs Group and Citigroup, are still waiting for a call from the company. “Without explanation, they’ve gone quiet,” says a banker who’d hoped to participate.

The main problem is valuation. There’s a wide gulf between MBS’s ambitious \$2tn target – which the prince says is non-negotiable – and the \$1tn to \$1.5tn that most analysts and investors see as more realistic, according to two persons directly involved in the internal discussions. The gap between what the market thinks Aramco is worth and what the Saudi royals want is so wide that, even at the narrowest end it would overshadow the combined value of America’s two largest oil companies – Exxon Mobil and Chevron Corp. In May, al-Falih said the company was ready for an IPO but investors weren’t. “We are ready,” he said. “We’re simply waiting for a market readiness for the IPO.”

The valuation problem has become more visible after Bloomberg News disclosed the first accountings of Aramco since its nationalisation almost 40 years ago. The leaked documents included the company’s tax regime, until now secret. The accounts showed that Aramco was the world’s most profitable company, churning out \$33.8bn in net income the first six months of 2017 – before taxes. Much of the cash the highly taxed company generates is channelled as royalties into the Saudi government budget. How can investors be sure the government won’t raise taxes on the company to pay for more social or military spending, especially when the government already needs a price of about \$80 a barrel to break even?

Even higher oil prices won’t help the valuation as much as they might, because Riyadh has overhauled the royalty system to mean the government gets more cash as crude rises. A

marginal rate of 20% of revenue is due for oil prices up to \$70 a barrel, 40% between \$70 and \$100, and 50% above \$100. The government also widened the volume of crude covered by the royalties. Previously, the royalty was applied to exports. Now, it's on production. The increase is almost a third to a fourth of the previous volume covered.

For potential investors, the Aramco conundrum goes beyond the valuation. They may also be spooked by the politics involved in the way oil is priced. Aramco's production has always been determined by the state; it must fit into what's decided by Opec, where Saudi Arabia is the leading member. That creates potential conflicts between what works for the government in Riyadh and what maximises investor returns.

Fund managers also worry that the value of oil fields could dwindle as governments ramp up their efforts to reduce fossil fuel consumption to fight climate change. The spread of electric vehicles, for example, will reduce demand growth over the next two decades. In May a group of investors including Standard Life Aberdeen, Fidelity Investments, and Legal & General Group warned oil companies about the risk of global warming. "As long-term investors, representing more than \$10.4tn in assets," they said in an open letter, they believed "the case for action on climate change is clear."

The government has options should it decide to get the IPO done quickly. It could slash tax rates on the company to juice its valuation and look to take the money back in dividends. A face-saving private placement – selling a stake in Aramco to a Chinese enterprise without the public exposure of how much money was actually raised in the transaction – is also possible. Officials have openly discussed a sale – in effect, a distribution of a few shares each to Saudi citizens – that would take place only in the country's stock market. "I'm sure there will be a form of sale of Saudi Aramco in a market, but it's unclear which market and exactly how," says John Browne, who ran British oil giant BP Plc for more than a decade.

"I'm reluctant to use the word IPO."

The once-in-a-generation deal MBS promised in 2016 seems a



long way off.

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# The global economy's uncertain future



At the start of 2018, most of the world economy was experiencing a synchronised cyclical recovery that seemed to herald a longer period of sustainable growth and an end to the decade-long hangover from the 2008 slump. Despite the shock of Brexit, storm clouds over the Middle East and Korean Peninsula, and US President Donald Trump's unpredictable behaviour, rising investment and wages, alongside falling rates of unemployment, appeared to be in the offing.

Yet, as I warned in January, "the global mood [had] shifted from fear about political risks to obliviousness, even though many such risks still loom large." Moreover, while my preferred global indicators were all looking up, I worried about whether that would continue after the first half of

2018, given foreseeable complications such as monetary-policy tightening across advanced economies, especially in the US.

Lo and behold, we are now halfway through 2018, and some of those same indicators are no longer looking quite so rosy. While the US Institute for Supply Management's June Purchasing Managers' Index (PMI) remains very strong, other comparable surveys around the world are not nearly as robust as they were six months ago. Most important, business activity has slowed in both China and Europe.

Another key indicator is South Korea's trade data, which is published monthly and before that of any other country. On July 1, we learned that South Korean exports had fallen year-on-year in June 2018. Whereas 2017 was a record-setting year for the country's nominal export strength, 2018 has ushered in several months of decelerating performance. Ironically, this slump coincides with improved relations with North Korea, while the strong performance last year occurred in spite of nuclear brinkmanship on the Korean Peninsula.

The weakening of South Korean exports calls for careful follow-up analysis, both of other major economies' trade data and of South Korea's July data, when it is published on August 1. Given the worrying escalation of Trump's import tariffs and the retaliatory measures being pursued by China, the European Union, and others, one should not be surprised if the weakening of global trade persists.

That said, one also should not assume that falling trade numbers are a direct result of tariffs. We do not yet have a full regional breakdown of export performance. But from the data that are available for the first 20 days of June, we can see that South Korean exports to the US and China were actually rather strong; the weakness was in exports to Association of Southeast Asian Nations countries and the Middle East. If this remains the case, there is less reason to worry that the strong global-trade performance over the past 12-18 months is being thrown into reverse.

After all, we are in a decade in which the world economy is dominated by activity in the US and China. According to my calculations, 85% of the growth of nominal GDP worldwide since 2010 is due to these two countries, with the US accounting for 35% and China accounting for 50%. So, as long as China and the US are doing fine, the global economy can be expected to sustain annual output growth of around 3.4%.

As for the rest of the world, economic indicators from this time last year through early 2018 seemed to suggest that many previously weak performers were finally on the mend. In nominal dollar terms, Brazil, the EU, Japan, and Russia all experienced slight declines since 2010, but showed signs of improvement in 2017.

For example, at this time last year, the EU looked as though it was on the cusp of a robust, widespread cyclical recovery. But that no longer seems to be the case. Key economies such as France and Germany have experienced a slowdown, perhaps owing to fears of a global trade war. And, of course, the plodding Brexit negotiations, Italy's new anti-establishment government, and an intra-EU political crisis over immigration have all created more economic uncertainty. The immigration crisis, in particular, could have severe consequences both for German Chancellor Angela Merkel's government and for EU cohesion.

To be sure, Europe's economic softening could prove temporary, and PMIs for eurozone countries did strengthen somewhat in June, following a couple of months of marked decline. But it would be foolhardy to rule out the worst.

Still, as we have seen, the sustainability of global growth depends largely on the US and China. Obviously, if these two economic giants are going to start trading blows with tit-for-tat tariffs, both will lose – and so will the world economy. For the US, where consumption accounts for around 70% of GDP, positive international trade and a stable, friendly investment climate are essential for sustainable growth. One hopes that someone close to Trump can turn him around before his policies

# The energy implications of the Gulf crisis



Even though energy production and exports are the lifeblood of all Arab states in the Gulf, the present crisis between Qatar on the one hand and Saudi Arabia, the United Arab Emirates, Bahrain, and Egypt on the other has had very little influence on the economics of oil and gas either internationally or within the region. However, the countries involved have a lot to gain from a resolution of the conflict, particularly if it leads to greater energy market integration.

Qatar is the largest producer and exporter of liquefied natural gas (LNG) in the world. It also exports a large share—about 750,000 barrels per day (bpd)—of highly valuable natural gas liquids (NGLs) such as propane and butane, as well

as a small amount (600,000 bpd) of crude oil. By contrast, Saudi Arabia does not produce any LNG, but exports about 9.07 million bpd of crude oil, refined oil products, and NGLs.

Because the two countries' production and exports are so different, Qatar and Saudi Arabia do not compete in the same markets. The energy trade links of the Gulf countries have always been between the respective producer and importing countries in Asia, Europe, and the Americas. There are no oil or gas exchanges between Qatar and Saudi Arabia or Bahrain. Hence, the political tensions between these countries have had limited impact on their energy policies.

The UAE and Qatar, for their part, have long-standing energy relations. They jointly built, own, and operate a natural gas pipeline called the Dolphin Gas Project that transports about 2 billion cubic feet per day of natural gas from the North Dome field in Qatar to the UAE for distribution in the Emirates and Oman. The intra-Gulf Cooperation Council crisis has not affected these gas sales, which continue to be of importance to both the UAE and Qatar.

It appears that as far as energy production and exports are concerned, Qatar has not been impacted at all by the embargoes imposed by its Arab neighbors. Gulf exports of gas and oil are transported by ship, and the sea lanes to and from Qatar are open. Qatar can be confident that these lanes will never be closed to enforce the embargo. Indeed, should the Saudis or Emiratis decide to block the lanes out of Qatari ports, Asian and European buyers of Qatari gas and oil would strongly object and in turn could boycott Saudi products. Further, the U.S. could be relied on to maintain the right of navigation for Qatar's products, just as the U.S. Navy would keep the Straits of Hormuz open in the case of Iranian interference. Saudi Arabia and the UAE are very unlikely to test this premise.

Though the present tensions have not influenced energy

production or exports in the region, should tensions ease, both sides of the crisis could benefit. Bahrain, Kuwait, and the UAE are in dire need of natural gas. Bahrain is now building an LNG receiving terminal and Kuwait and Dubai already have one. It is quite nonsensical for these countries to import LNG—which costs a great deal to produce, transport, and re-gasify—when they could get cheap gas directly from short pipelines to Qatar.

Saudi Arabia, which needs more gas to fuel its economic expansion, is spending great amounts to increase production from tight gas formations, when it could obtain much cheaper gas a few kilometers away. The UAE could expand the Dolphin pipeline and provide low-cost gas to all of its emirates rather than invest tens of billions in new LNG plants.

Kuwait could also benefit greatly from an LNG link with Qatar. Kuwait tried to secure funding for a Qatar-Kuwait pipeline in the early 2000s, but the pipeline was vetoed by Saudi Arabia, who already feared Qatari influence on the region. Kuwait has very little gas and is not likely to get substantial amounts from either Iran or Iraq, which have gas but no ability to export it in large quantities to Kuwait. An easing of tensions could translate to a revisiting of the Qatar-Kuwait pipeline dispute with Saudi Arabia.

Egypt, at one point a net exporter of LNG, has in the past five years become a net importer. However, Italian oil and gas company Eni is now developing the Zohr gas field in Egyptian waters north of Alexandria, and Egypt is scheduled to stop all imports of natural gas, though it will be left with little to export. The Qatar crisis is not affecting Egypt's energy needs and energy policy.

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# US tempers oil price jump with breather on Iran

Reuters

Oil prices were mixed on Tuesday, as price gains on supply concerns in Norway and Libya were tempered by the United States' indication that it would consider requests for waivers from Iranian oil sanctions.

Brent crude futures LC0c1 gained 48 cents to \$78.55 per barrel by 1:45 p.m. EDT (1745 GMT). Earlier, the global benchmark hit a session high of \$79.51.

U.S. crude futures CLc1 were down 7 cents at \$73.78, after hitting a high of \$74.70.

Earlier in the session, prices had been within striking distance of the four-year highs, said Bob Yawger, director of energy futures at Mizuho.

Prices retreated after U.S. Secretary of State Mike Pompeo said that the United States would consider requests from some countries to be exempted from sanctions on Iranian oil that it will put in effect in November

"That basically took the wind out of the sails from the market," said Phil Flynn, analyst at Price Futures Group in Chicago.

"But it isn't unlike anything that they've said before. But it all depends on which countries they're talking about. Is it big buyers of Iranian crude? Is it India?...Is it temporary waivers?"

Last month, the United States said it wanted to reduce oil exports of fifth-biggest producer Iran to zero by November.

Still, Brent was buoyed by a strike by hundreds of workers on Norwegian offshore oil and gas rigs, leading to the shutdown of one Shell-operated oilfield.

Also bullish to prices was plummeting production in Libya, where output has halved to 527,000 barrels per day in five

months.

“Working in the opposite direction of the Norwegian oil workers strike and the geopolitical situation” was the update on the Syncrude oil sands facility, said Yawger at Mizuho.

On Monday, Suncor Energy said its 360,000 bpd Syncrude facility would resume some production in July, earlier than expected, following an outage last month that disrupted total output and sent U.S. prices higher.

The updated timeline has muted U.S. price gains and widened the difference between the two benchmarks, said Yawger.

U.S. prices were also under some pressure ahead of inventory reports, said Bill Baruch, president of Blue Line Futures in Chicago.

The American Petroleum Institute is scheduled to release its inventory data for last week at 4:30 p.m. EDT on Tuesday.

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**Milaha deploys flagship vessel ‘Explorer’ off West African coast**





## Doha

Milaha, a Qatar-based maritime and logistics conglomerate, has announced the deployment of its liftboat, Milaha Explorer, off the coast of West Africa as part of a long-term charter with a major international oil company.

Milaha Explorer is the largest of its kind to be owned by a Qatari company and has a large deck area, a variable load capacity and the capacity to accommodate 300 persons onboard.

Milaha's President and CEO Abdulrahman Essa al Mannai said, "Over the past few months, we have been significantly ramping up our operations and I am pleased to announce further growth in our geographic footprint and operational portfolio with this long-term deployment, which marks our entry into Africa. Milaha Explorer is a new and modern vessel, and we wish its captain and crew safe and successful operations."

Milaha took delivery of Milaha Explorer in 2016. It is part of the group's marine offshore fleet, which comprises more than 47 anchor-handling towing vessels, platform support vessels, dive and construction support vessels and other vessel types supporting the offshore oil and gas industry.

Milaha's overall fleet consists of more than 90 vessels, including oil tankers, LNG carriers and container vessels

among others.

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## Qui est Tamim Ben Hamad Al Thani ?



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**QATAR –**

Ce vendredi 6 juillet, le président de la République française, Emmanuel Macron, reçoit à l'Élysée le jeune émir du Qatar.

Entre Emmanuel Macron, âgé de 40 ans, et Tamim Al Thani, 38 ans, le courant passe bien. C'est déjà la troisième rencontre entre les deux dirigeants en moins d'un an. Question de génération, question de tempérament aussi. Décrit par le Financial Times comme « affable, confiant et ouvert, mais aussi malin, calculateur et mesuré », l'émir est un pragmatique. Il ne s'accommode guère des étiquettes : conservateur qui ouvre la société qatarie à la modernité, souverain sunnite qui traite avec la république chiite iranienne, aussi proche de Donald Trump que de Vladimir Poutine, le souverain arabe est inclassable.

La famille Al Thani domine le Qatar depuis 150 ans, mais le jeune Tamim n'était pas destiné à régner. Quatrième fils de Cheikh Hamad, c'est la perte d'influence et la marginalisation progressive de ses trois grands frères, Mishal, Fahd et Jassim, qui va le conduire à être désigné héritier du trône à partir de 2003. Tamim succède à son père le 25 juin 2013 à l'âge de 33 ans, devenant alors le plus jeune souverain du monde arabe. Dans une région du globe habitué aux passations sanglantes et aux coups de force, c'est une accession au pouvoir en douceur. Mais la succession est périlleuse : Hamad Ben Khalifa, le père de l'actuel souverain, avait fait de son minuscule émirat une puissance incontournable du globe, en en faisant le premier exportateur de gaz liquéfié au monde. C'est aussi lui qui avait décidé d'établir une nouvelle stratégie de rayonnement à l'international au travers d'investissements massifs dans les médias (Al Jazeera), le tourisme ou le sport.

## **Un amoureux de la France**

Depuis 5 ans Tamim Ben Hamad Al Thani a pris la relève de son père tout en se distinguant avec un intérêt plus prononcé pour

les affaires intérieures de son petit pays. Après avoir réformé au pas de charge une administration apathique, il a engagé de nombreux travaux d'infrastructures dans sa capitale, Doha : nouveau métro, nouveaux axes routiers, nouveau métro, nouvel aéroport... et tout ceci, en quelques années.

Dans sa jeunesse, l'émir est formé à l'Académie royale de Sandhurst, l'école des élèves officiers de la British Army. Formé chez les Britanniques, l'émir a néanmoins une réelle appétence pour la France, dont il apprécie la culture et le mode de vie. Sa colossale fortune, estimée à 2,5 milliards de dollars en 2015 selon Forbes, lui permet d'acquérir, au-delà des nombreux palaces et des investissements immobiliers, deux gigantesques propriétés dans lesquelles il séjourne plusieurs semaines dans l'année, l'une à Mouans-Sartoux, dans les Alpes-Maritimes et une seconde à Marnes-la-Coquette dans les Hauts-de-Seine. Comme son père avant lui, Tamim Al-Thani perpétue la tradition de francophilie des élites qataries.

En effet, depuis les années 70, la France entretient une relation étroite avec le petit émirat, pourtant situé dans une zone d'influence traditionnelle de la puissance britannique. Une amitié qui fonctionne... et qui rapporte : aujourd'hui la France fournit 80 % de l'équipement militaire de l'émirat, et chaque visite officielle est l'occasion de signer de juteux contrats. En décembre dernier, lors de la dernière visite d'Emmanuel Macron à Doha, le Qatar a signé des contrats de plus de dix milliards d'euros. Des engagements comprennent notamment l'achat d'au moins 12 avions de combat Rafale et 50 Airbus A321, ainsi que la concession du métro de Doha et du tramway de Lusail à un consortium SNCF/RATP.

## **Le sport, petit plaisir personnel et outil d'influence**

Enfin et surtout, l'actuel émir du Qatar est un passionné de sport. Joueur de tennis confirmé, il multiplie pendant son adolescence les petits tournois régionaux, à l'occasion

desquels il rencontrera Nasser al-Khelaïfi, lui aussi ancien tennisman professionnel et devenu depuis l'un de ses fidèles hommes de main et président du PSG. De plus, après avoir occupé les fonctions de membre du Comité international olympique (CIO), il est le grand artisan de l'obtention par son pays de la Coupe du monde de football 2022 (après l'échec d'une tentative pour organiser les JO de 2020). Car après le tennis, le football est la grande passion de l'émir, supporter de Manchester United et du PSG.

Mais « qui trop embrasse mal étreint » : l'émir, qui suit depuis Doha tous les matchs de son équipe, donne son avis quasiment en temps réel par SMS à Nasser al-Khelaïfi sur la forme des joueurs, la composition du onze de départ ou le choix d'un transfert. Une implication qui pèse sur le plan sportif, voire sur le plan des relations internationales, le cheikh organisant son agenda diplomatique en fonction du calendrier de son équipe. Une passion qui est aussi un formidable outil de *soft power* pour le petit émirat : avec le PSG, l'organisation de la Coupe du monde et la chaîne TV Bein sport, le Qatar est devenu un acteur incontournable du football. Un levier d'influence qui lui permet de faire entendre sa voix sur la scène internationale. Un atout de taille pour un pays confronté depuis un an à un blocus politique, économique et diplomatique de la part de ses voisins saoudiens et émiratis.