

# Tax break turns into a levy for Russia's biggest oil companies



Russia's oil majors thought a new fuel-tax break this year would support the sector. Now, low demand for gasoline in Europe is turning what was expected to be a help into a multi-million-dollar hindrance. "Russian oil companies have become hostages of external market conditions," said Ivan Khomutov, chief executive officer of Moscow-based energy consultant Petromarket. Weak gasoline prices in Europe have turned tax calculations upside down for Russian oil companies. Major producers may now have to pay as much as 11bn roubles (\$167mn) in extra gasoline levies to the government this month alone, according to Petromarket. This is because the export price for Russian gasoline in Europe has dropped below the baseline set in the tax formula designed to cushion the impact of caps on domestic fuel prices. The payments are part of the tax system that comes into force this year and are based on a formula designed to partially compensate fuel producers for potential domestic losses, Alexei Sazanov, director of tax and customs policy at Russia's Finance Ministry, confirmed by email. The extra levies add to financial pressure that Russian oil majors are set to experience in their downstream businesses in 2019. This is due to the government raising

both fuel excise duty and value added taxes. It has also capped domestic gasoline and diesel prices to avoid social unrest. "We expect gasoline payments in the range of 3,000 to 4,000 roubles" per ton from oil companies in January, Sazanov said. Russia's energy ministry also sees the industry paying an additional gasoline tax this month, its press service said by e-mail, adding that it's too early to estimate the total amount which will be raised. As the Russian government capped domestic fuel prices last year and locked in minimal crude supply volumes to domestic refineries, it promised the oil industry a tax break to partially make up for potential losses. The export price for gasoline is based on the average monthly price for Russian fuel in the Dutch port of Rotterdam. This is excluding transport costs and export duty but includes the excise and the value-added taxes. As long as the export price for Russian gasoline in northwest Europe stays above the baseline level – set at 56,000 roubles a ton this year – the nation's oil producers can receive 60% of the price difference back every month this year, the government said. Currently, the export price is around 49,000 roubles, according to Russia's energy ministry. With the price below the baseline, Russian producers will now have to make payments to the state budget rather than receive them, according to the tax code. When the law was drafted in mid-2018, European gasoline prices were above the baseline. But declining margins amid a supply glut have changed the outlook for gasoline. If European gasoline margins stay near current levels, Russia's oil industry may continue paying the surprise tax for as long as Brent crude remains below \$69 a barrel, Petromarket's Khomutov said. The international benchmark is currently trading below \$62 a barrel.

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# Turkey to begin drilling for resources around Cyprus



ISTANBUL (Reuters) – Turkey will begin drilling for resources around Cyprus, Foreign Minister Mevlut Cavusoglu said on Friday, a move that could create tensions with neighboring Cyprus and Greece over ownership of natural resources.

Attempts to tap gas and oil in the eastern Mediterranean have caused friction between Athens and Ankara.

Turkey and the internationally recognized Greek Cypriot government in Cyprus have overlapping claims of jurisdiction for offshore oil and gas research in the eastern Mediterranean, a region thought to be rich in natural gas.

Turkey will start drilling around Cyprus because the Greek Cypriot government did not listen to Ankara's suggestions to ensure the rights of Turkish Cypriots, Cavusoglu said during

an interview following a meeting with the Turkish Cypriot leader Mustafa Akinci.

“Our second platform is coming in February. We were going to send it to the Black Sea, now we are sending it to the Cyprus area,” Cavusoglu said.

“Our drill ship Fatih is currently in the Alanya-1 area, its work there will be done in March. We are shifting that to the south too,” he added.

He did not specify whether Turkey would drill for oil or natural gas.

Turkey launched its first drill ship “Fatih” in October to drill off the coast of Turkey’s southern Antalya province and had said a second ship that it purchased would operate in the Black Sea.

Breakaway north Cyprus, which is supported by Turkey, says any offshore wealth also belongs to them, as partners in the establishment of the Republic of Cyprus in 1960.

Greek Cypriots, who run the island’s internationally recognized government, say any future benefits of gas finds will eventually be shared by all Cypriots.

Cavusoglu said Ankara would not be satisfied by such statements.

The island was split in 1974 after a Turkish invasion triggered by a brief Greek-inspired coup. Countless peacemaking endeavors have failed, and offshore wealth has increasingly complicated peace negotiations even though Greek Cypriots say that matter is not up for discussion.

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# Advisory Council Speaker meets Mediterranean parliamentarians



QNA/Doha

HE the Speaker of the Advisory Council Ahmed bin Abdulla bin Zaid al-Mahmoud met the president of the Parliamentary Assembly of the Mediterranean (PAM), Antonio Pedro Roque, and Secretary General of PAM Sergio Piazzini in Doha Wednesday.

During the meeting they discussed parliamentary relations between the Advisory Council and PAM, which includes 29 parliaments from Mediterranean countries. They also discussed ways to develop these relations and reviewed a number of issues of common interest.

Following the meeting, they signed a memorandum of understanding (MoU) between the Advisory Council and PAM, reflecting the friendly relations and solidarity that link Qatar with Mediterranean countries. It also reaffirms the role of parliaments in promoting relations between people and maintain peace and security around the world.

The MoU was signed by HE the Speaker of the Advisory Council Ahmed bin Abdulla bin Zaid al Mahmoud and President of PAM

Antonio Pedro Roque.

Under the MoU, both parties will co-ordinate on important issues related to bilateral ties, take necessary procedures that contribute to unifying the positions of both parties and cooperation between the Advisory Council delegation and the delegations that represent PAM in different meetings, conferences, forums and international platforms, as well as exchange expertise between both parties.

The MoU involves creating concrete initiatives to promote peace and security in the region and around the world, as well as implement the goals of the United Nations especially those related to achieving sustainable development and fighting poverty.

The MoU also includes working on the proper implementation of the UN principles and international law which target achieving an international community, that is secure and peaceful and free from war and the use or threat of force.

The MoU also involves discussing topics and issues found on international parliamentary conference agendas and co-ordinate and unify positions on the issues, as well as exchange information between both parties on legislative, legal and political matters, exchange publications and legislative texts available to both parties and work to achieve a partnership between the Advisory Council in Qatar and PAM.

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## **ECB's Draghi warns of weaker growth ahead**



Reuters/Frankfurt

European Central Bank President Mario Draghi acknowledged yesterday that economic growth in the eurozone was likely to be weaker than earlier expected due to the fall-out from factors ranging from China's slowdown to Brexit. The region's economy is already suffering its biggest slowdown in half a decade, raising questions over whether the ECB will be able to increase interest rates for the first time in a decade later this year as its current guidance indicates.

The ECB left that guidance and interest rates unchanged at its meeting yesterday.

But Draghi's downbeat comments, including a reference to "downside" risks, will fuel market speculation that the bank will delay any rate hike, mirroring a more cautious approach by the US Federal Reserve, and may offer new cheap loans to banks.

"The risks surrounding the euro area growth outlook have moved to the downside on account of the persistence of uncertainties," Draghi told a news conference, citing trade and geopolitical threats and emerging market volatility.

"The near-term growth momentum is likely to be weaker than previously expected."

His comments pushed the dollar to a more than five-week high against the euro.

The single currency was 0.45% lower against the dollar at \$1.1329, after falling as low as \$1.1308, its weakest since December 17.

Despite citing the rising risks, Draghi nonetheless reeled off reasons for not changing policy now, notably the strength of the region's labour market and rising wage growth, which he said would help push underlying inflation up over the medium term.

"The key factor to assess is the persistence of the uncertainty," he said, adding he was confident that those uncertainties – ranging from the outcome of Brexit to China's slowdown and trade protectionism – were being addressed.

"The Governing Council will give itself more time to assess whether all these risk factors have affected confidence and we are going to have another discussion in March when we will also have the new (growth) projections."

Draghi said the Governing Council was unanimous both in acknowledging the growth slowdown and the factors causing it but some policymakers were less optimistic than others about the economic outlook.

With the ECB already owning a quarter of the eurozone's outstanding governing debt, analysts were expecting it to turn to other instruments to keep credit flowing. A new round of cheap multi-year loans to banks, known as Targeted Long-Term Refinancing Operations (TLTRO), was widely seen as the first port of call.

"We do expect an announcement in March that (T)LTROs will be extended, most likely via two-year, variable rate operations," Frederik Ducrozet, an economist at Pictet Wealth Management, said.

Draghi said yesterday TLTROs had been raised by several policymakers but no decision had been taken.

Having ended a landmark €2.6tn (\$3tn) bond purchase scheme just weeks ago, the ECB said yesterday it still expected to keep interest rates at record lows "through" the summer,



sticking with its long-standing guidance even though markets now see a much later move.

Investors see a rate hike only in mid-2020 while a Reuters poll of economists predicted the first rise in nearly a decade in the fourth quarter.

“When markets place the first rate hike in 2020, they are using the state contingent part of our forward guidance...and it shows that they have understood our reaction function,” Draghi said.

With yesterday’s decision, the ECB’s deposit rate, now its main benchmark, remains at -0.40% while the main refinancing rate, its key rate during normal times, stands at 0.00%. Germany, France and Italy, the eurozone’s biggest economies, barely grew in the fourth quarter of 2018 and survey data showed yesterday business activity across the eurozone expanded at the slowest pace since 2013 at the start of this year.

Draghi said yesterday that the ECB did not see recessions as likely in Germany or Italy but the reference to downside risks meant the central bank had now given up its facade of optimism and joined the Federal Reserve in signalling a more cautious stance.

Some policymakers have in the past objected to changing the risk assessment since such a move would raise expectations of policy action and the ECB is not yet prepared for such a move just weeks after ending its biggest stimulus scheme.

“With today’s meeting, the ECB has joined the crowd of concern,” Carsten Brzeski, an economist at ING, said. “The return of a downside risks to the growth assessment does not, yet, signal any policy changes but only a slight easing bias.”

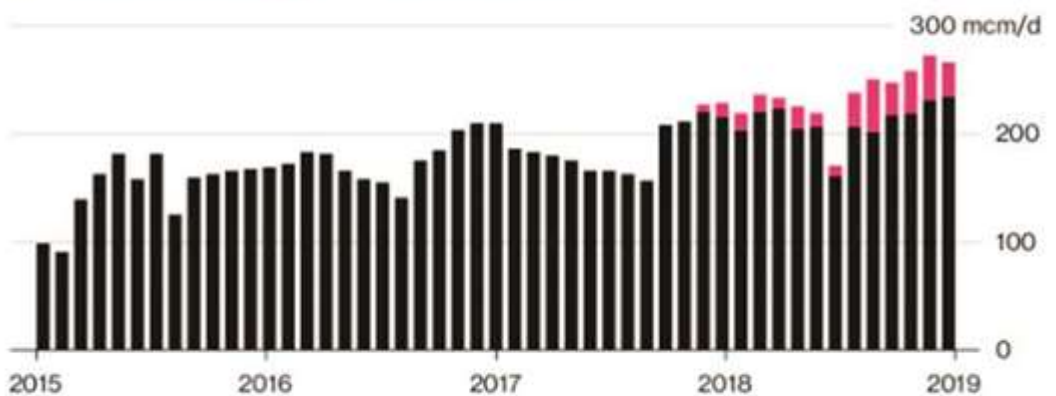
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# Siberian LNG is unexpected rival for Gazprom in key EU markets

## Russian Expansion

Novatek's LNG now adds to already record Gazprom's pipeline gas flows to Europe

■ Pipeline (Gazprom) ■ LNG Deliveries (Novatek)



Note: Jan. data is month to date on Jan. 16; data for U.K., Belgium, Germany, Netherlands and France

Source: S&P Global Platts Analytics

Bloomberg

Bloomberg/London

Russia's two biggest natural gas producers have for years competed only at home, but that rivalry has unexpectedly spilled into Europe.

Instead of shipping liquefied natural gas to Asia from a new Siberian plant, lower prices meant Novatek PJSC sent most of those supplies to northern Norway, where it is transferred and taken to European markets. The shipments encroach on a region state-owned Gazprom PJSC has dominated for decades just as it faces increased competition from new suppliers including the US.

"Many people think there was a truce between Novatek and Gazprom to not touch the European market, to save the price for Gazprom," said Jean-Baptiste Dubreuil, a senior natural gas analyst at the International Energy Agency. "Recently there has been a lot of reloads from Norway, which ended up in

some markets in northwest Europe in direct competition with Gazprom.’’

Although Gazprom is unlikely to lose its crown in Europe, where it is pumping record volumes to offset declining domestic production and meets more than a third of demand, the increased LNG supply may force it to pare back some flows or risk lower prices. That would be another blow for the state-owned company after Novatek last year briefly overtook it in terms of market capitalisation, despite its far superior production and reserves and its monopoly on Russian pipeline gas exports.

Gazprom and Novatek declined to comment.

Shrinking prices for LNG in Asia made it more attractive for shippers to land the fuel in Europe. That’s expected to remain the case through the next winter. The result is that most of the fuel shipped from Novatek’s Yamal plant has ended up in Europe since the facility started more than a year ago, though some has gone to other regions. The plan was for those supplies to mainly head to Asian markets, which usually offer a premium for the fuel.

Other pipeline-gas suppliers to Europe, such as Norway, Algeria and the Netherlands, have already had to make room to accommodate that extra gas, but Gazprom’s volumes haven’t yet been impacted, said James Huckstepp, lead European gas analyst at S&P Global Platts. Gazprom has also topped up sales under long-term contracts with volumes sold on electronic platforms. “Those platform sales have shifted toward those northwestern European markets, which have seen also an uptick of LNG deliveries,” Huckstepp said in a telephone interview. “It is definitely an area where there is the most competition between the two sources.”

The Yamal LNG has also meant Europe’s dependency on Russian gas has increased but supplies from other sources, including US LNG, have also risen. As the year progresses with a more comfortable storage situation in Europe than last year, Gazprom is unlikely to maintain its record flows, while Yamal LNG volumes will continue to stay in Europe, according to S&P

Global Platts.

“We are expecting a pullback of Russian gas at least from the very strong levels that we saw over the last year as we go into summer 2019,” Huckstepp said, envisaging a decline of 24mn cubic meters per day in the summer and also a contraction next winter. “Part of that is down to the amount of LNG coming to Europe.”

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## **US oil just a few years from eclipsing its two largest rivals combined**



The world’s biggest petroleum producer isn’t far from pumping more than its two largest rivals combined. By 2025, the US will produce more than 24mn bpd of crude, condensate and natural-gas liquids, exceeding the collective output of Saudi Arabia and Russia, consultant Rystad Energy AS said in a report. That would continue the pattern of meteoric growth in the American oil industry since Opec and its allies began

supply cuts in 2017. Opec producers cut back production sharply during December before their next reductions were due to take effect. "US oil activity and production has built significant momentum," Rystad said on Wednesday. "The growth in US liquids production will naturally be driven by the continuous development of unconventional reservoirs." America's shale revolution has curtailed Opec's power, a shift highlighted when the country briefly became a net oil exporter for the first time in seven decades late last year. That followed 12 months of record crude production, a surge that's continued into 2019. A recent push to 11.9mn bpd topped Saudi output and Russian supply, both of which are subject to cutbacks. Nevertheless, the boom comes at a cost. Capital spending of \$150bn to \$190bn will be needed every year between now and 2025 to meet the forecast level, according to Rystad.

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**UN chief: We are losing race on climate change**



AFP/Davos

The world is “losing the race” against climate change, UN chief Antonio Guterres warned yesterday, demanding bolder action from governments to arrest runaway warming.

Guterres delivered a no-holds-barred appraisal to business and political leaders gathered at the World Economic Forum (WEF) in Davos, which has featured much hand-wringing on the planetary crisis this week.

“In my opinion it is the most important global systemic threat in relation to the global economy,” the UN secretary-general told his high-calibre audience.

“Climate change is running faster than what we are,” he said. “I believe we are losing the race.”

The business community and civil society are increasingly engaged, “but the political will is still very slow”, he said, lamenting the position of climate doubters.

“We are moving dramatically into a runaway climate change if we are not able to stop it.”

A UN summit last month in Poland, which was designed to advance the Paris climate accord, laid bare continuing fissures over the share of responsibility among countries to cap temperature rises.

The Paris accord has been shaken by the withdrawal of the United States under President Donald Trump, and by threats to do the same by Brazil's new hard-right leader, Jair Bolsonaro. Guterres, on an earlier Facebook Live broadcast, said that the commitments made in Paris were already "not enough" but was "not hopeful" that nations would find the necessary resolve. "If what we agreed in Paris would be materialised, the temperature would rise more than 3.0° (Celsius)," he said. "We need countries to make stronger commitments," Guterres said, calling for more measures to mitigate climate change and adapt to it, along with financial aid for poorer countries. A WEF survey ahead of the Davos meeting found that climate change was the leading concern of forum participants around the world, noting in particular the growing frequency of extreme weather events.

Corporate executives in Davos such as Patrick Pouyanne, the chief executive of French energy giant Total, have been touting their own measures to transition to a greener economy. "We don't look to renewables to be green," he told the CNBC channel in Davos yesterday, noting that electricity is the fastest-growing segment of the energy market.

"We look to renewables because it's the best way to go in to this electricity market, but the electricity market will require also natural gas, so natural gas and renewables."

However, activists say companies are not doing nearly enough. One vocal voice in Davos this week has been Swedish 16-year-old Greta Thunberg, who has inspired a wave of climate protests by schoolchildren around the world after delivering a fiery speech at the UN climate summit in Katowice, Poland last month.

"They (companies) have known exactly what priceless values they have been sacrificing to continue making unimaginable amounts of money," she told AFP in an interview.

Former US secretary of state John Kerry, who signed the Paris accord for the United States in 2016, said that 38 out of the 50 US states were implementing their own climate policies despite Trump's withdrawal and vocal scepticism on climate

change.

The Paris pact was based partly on the expectation that the private sector would step up with new investment in areas such as batteries and solar panels, he noted.

“It’s not happening enough, and even in Katowice recently, you saw the fight that was taking place, just to be able to try to be reasonable here,” Kerry said in Davos on Tuesday, also on CNBC.

“We’re heading towards 4.0° Centigrade increase in this century, and the passive indifference that most countries are accepting is basically a mutual suicide pact.”

Another idea long in the mix of the climate debate is a carbon tax, which would factor in the polluting price of fossil fuels so as to discourage their use over time.

That has been anathema for many governments, including the United States well before Trump.

However, it is gaining ground anew under an initiative by the Climate Leadership Council that is backed by 27 Nobel economics laureates and four former chairs of the Federal Reserve.

Ted Halstead, president of the US organisation, has been in Davos this week selling the idea of US households getting back the revenue raised, in the form of lump-sum rebates.

Greenpeace welcomed the intervention by Guterres.

“The UN secretary general’s speech once again drives the urgency of the climate emergency home,” said the environmental group’s executive director Jennifer Morgan. “Guterres’s argument is compelling and has to be heard.”

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## **All Together Now: ‘Shukran,**



# Qatar' (Again)



The Amir of Qatar HH Sheikh Tamim bin Hamad al Thani was in Lebanon only for a few hours over the weekend, but the impact of his visit will last far longer– and help improve the lives of all Lebanese in the process.

The mere fact of Sheikh Tamim's presence spoke of a vision of partnership that sets Qatar apart from a great many countries on the world stage these days, and this on multiple levels, because the circumstances of his visit make the substance even weightier.

For observers of Arab politics unaccustomed to such phenomena, this is what genuine principle looks like. The Amir's visit was not only a powerful gesture of support for the right of

each and every Arab League member state to have a voice of its own, it also was a firm rejection of the dangerous and increasingly common notion that alliances are purely transactional relationships bereft of loyalty, shared interests, or any other marker of genuine friendship. In addition, the Qatari leader also concretised his country's support to a fellow Arab state by agreeing to have it purchase some \$ 500 million worth of Lebanese government bonds.

That Qatar can afford to do this is in itself an indicator of strong governance, because it comes despite the billions of dollars it has had to spend propping up its own national economy since June 2017, when several of its Arab brethren imposed an unlawful blockade. Now that it has reoriented its trade to more reliable partners and revamped its agrofood sector to increase self-sufficiency, the economy is once again growing strongly and sustainably, and public finances are as robust as ever. The purchase comes at a crucial juncture. Lebanon's economy faces major challenges, including sluggish growth, a massive public debt, tight credit markets for the private sector, and weak confidence among both consumers and investors, be they foreign or domestic. In addition, the political arena is so sharply divided that more than eight months after the May 2018 parliamentary elections, a government is yet to be formed, further hamstringing efforts to institute reforms that would unlock billions in soft loans from friendly governments.

The resulting logjam even led to downward pressure on the Lebanese Pound (LBP), causing the Banque du Libnan (BDL) to take a variety of supportive measures, and sparking rumours that Beirut might not be able to make payments on sovereign debt maturing later this year. (In fact, just a day after the summit ended, Moody's Investors Service downgraded Lebanon's creditworthiness, although it also improved the outlook from "negative" to "stable".

This decision would have been taken before the Qatari cash

infusion, but it nonetheless gives a very good idea of how analysts view Lebanon's predicament.) Enter Qatar and its bond deal, which confers multiple benefits. First, the cash signals to any currency speculators that a bet against the Lebanese Pound is also one against the financial muscle of the world's richest country per capita-wise. Second, it substantially reduces the likelihood of debt rescheduling, which should calm nervous investors. Third, it significantly cuts the risks of holding LBP, which benefits each and every Lebanese – regardless of address, income, and/or sectarian/political affiliation – but especially the poor because they would be the most vulnerable to the consequences of currency depreciation, including higher inflation and even, potentially, the gutting of whatever savings they have been able to accumulate. Perhaps most importantly, both the actual and perceived impacts of Qatar's largesse will be magnified because it is being channelled through the BDL, probably Lebanon's most universally respected public institution. Under the leadership of Riad Salamé, the BDL has earned the respect of local and outside experts alike, as well as that of the US Federal Reserve and other leading central banks around the world, so observers can be confident that the funds provided by the Qataris will be put to their intended use. Finally, it more than bears mentioning that this is hardly the first time Qatar has been there for Lebanon, and for all Lebanese. During the bloody war waged by Israel against Lebanon in 2006, Sheikh Tamim's father, the then Emir HH Sheikh Hamad bin Khalifa al Thani, made a similar demonstration of authentic friendship. Unlike most countries, Qatar threw open its land, air, and sea borders to any and all Lebanese, suspending visa requirements and even covering the cost of food, shelter, and utilities to those who could not afford it. Once the war was over, Qatar also forked over the equivalent of more than USD 1 billion for Lebanon, helping to rebuild homes, churches, and mosques, and to revive the Lebanese National Library in Beirut.

In 2008, when street clashes appeared to push Lebanon down the

road to another civil war, it was Qatar that stepped in to mediate a reconciliation that restored some degree of functionality to the presidency and other key institutions. Since then, Qatar has repeatedly gone out of its way to assist the government and people of Lebanon, including last year, when it once again lifted visa restrictions on Lebanese travellers, the only Gulf Arab state to do so. In 2006, Qatar earned the gratitude of all Lebanese, not just because (unlike many others) it made good on its pledges, but also because its assistance was distributed without regard to the recipients' religious or political persuasions. In fact, most of its generosity was disbursed in areas whose populations are heavily Shiite. To Sheikh Hamad, whose country's citizenry is overwhelming Sunni, these details were irrelevant to the task of restoring hope, dignity, and the basics of modern life – not to Muslims, Christians, Sunnis, or Shia, but to human beings. Thanks to this brave humanitarian approach, the phrase 'Shukran, Qatar' made itself heard wherever there were Lebanese: at cafés and restaurants, at home and abroad, in print and over the radio, through satellite television and myriad emails and text messages. Now that Sheikh Tamim has so emphatically replicated his father's courage, fairness, and wisdom, the time has come to say it again: Shukran, Qatar!

Roudi Baroudi is CEO of Energy and Environment Holding, an independent consultancy based in Doha. He is also a proud and grateful Lebanese.

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## **Even more LNG set for Europe?**

# Gas market is already under pressure



Bloomberg/London

Europe's natural gas market is tanking and it's hard to see why prices should stop falling now.

Storage levels are above average for the time of year because of the mild winter – curbing demand at a time sales should delight the region's utilities. And with liquefied natural gas cargoes arriving at Europe's ports in record numbers, the market looks saturated, according to Julius Baer Group Ltd.

The mild winter in the Northern Hemisphere has not only hit Europe's energy markets. Asian LNG prices have slumped for eight straight weeks as buyers haven't felt much of a need to top up buying done ahead of the winter. That has reduced incentives for exporters from Russia to the US to send tankers to Asia, instead leaving northwest Europe as their preferred destination.

"Europe has become the dumping ground for LNG," said Norbert Ruecker, head of macro and commodity research at Julius Baer, who expects prices could fall another 20%, without giving a

time frame.

Northwest Europe imported a record 32.5 cargoes in December, according to data compiled by Bloomberg. And purchases are strong this month too.

To some extent, LNG has for now supplanted the need for huge storage sites.

“Storage has just been building and building,” Ruecker said. “Given that this trend could continue, it will put pressure on European gas prices.”

Another bearish factor is that demand this month may be much lower than traders earlier expected. Temperatures are now forecast near normal by the end of the month, versus forecasts last week for temperatures about 6 degrees Celsius below the usual level.

“The market balance is the key fundamental prices follow and somehow it does not seem to be really mirrored in the price,” Ruecker said.

Dutch front-month gas is trading at about €22 a megawatt hour on the ICE Endex exchange. The option to sell with the most open interest below that level is at a strike price of €18, according to data from the bourse. Last year, prices dropped as low as €16.78, while in 2017 the low was €14.43.

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## **News Oil Majors Chevron, Total, and Reliance Join Blockchain Venture**



Oil majors Chevron Corp, Total SA and Reliance Industries Ltd are investing in blockchain- backed digital trading platform Vakt Holdings Ltd, signaling more industry buy-in for the technology. The addition of the US, French and Indian oil companies means that Vakt has won investments and participation from half of the world's 10 biggest oil and gas firms by market capitalisation, the London-based technology startup said in a statement. Widespread adoption of a uniform system will be key to the success of any digital trading platform using blockchain – a digital ledger process that has the potential to reduce trading costs by cutting down on paper work, and increasing the security of transactions. “Total has been supporting industry initiatives to digitize cargo post-trade processes for some time,” said Thomas Waymel, president of trading and shipping at Total's trading arm Totsa SA. “We view them as a major step forward towards safer, faster and cheaper logistical operations,” he said. The oil trading units of BP Plc, Equinor ASA, Royal Dutch Shell Plc, as well as trading houses Gun- vor Group Ltd and Mercuria Energy Group Ltd were among the first investors in Vakt. The platform went live in November, trading crude cargoes underpinning North Sea Brent, one of the world's most important crude oil benchmarks. In addition to oil majors and trading houses, Vakt's other investors include trade finance banks ABN Amro Group, ING Groep NV and Societe Generale SA. The three largest independent trading houses Vitol Group, Glencore Plc and Trafigura Group haven't joined Vakt nor a similar blockchain-

driven digital trade finance platform based in Geneva called Komgo SA, that has many of the same backers as Vakt.